HELP WANTED-MALES.

COLLEGE MEN. Opportunity to secure a position in our research department.

This is a trial department in which we develop men during a period of sight to twelve months, for good post-tions holding certain advancement, You will be trained in this work and paid slightly over \$25 per week to start, with increase in few months.

Conly young men of good moral char-acter, ambitious, energetic, refined and clean cut can obtain a position in this department.

In reply mention age, education and religion, to College Men, P. O. box 160, Newark.

COMPANION, about 17, cultured, willing, vigorous health, for college man, mild mental breakdown; excellent country home, board and 815 weekly. R., 84 Sm. Herald, Herald square.

DEPARTMENT MANAGER.

THE DALLAS ART AND NOVELTY CO.
Incorporated for one million dollars, located at Dallas, Tex., will need department managers for their leather, cloth goods, calendars, signs and celluloid novelties; only experienced man who can qualify will be considered; if you are the man for the position salary will be no object.

DALLAS ART AND NOVELTY CO., DALLAS ART AND NOVELTY CO., Call Sunday, Monday, O. N. Leslie, Claridge Hotel, New York city.

DEPARTMENT manager for large merchan-disc house, kult underwear department; one with buying and selling experience preferred; state age, education, experience and salary expected. G., 514 Sun-Herald.

State age, collection, experience and save experted. G. 514 Sun-Herald,
DESIGNERS, first class men only, experienced in wall paper, cretonne and textile designing; good salary; chance advancement. Ericson & Welss, 13 East 20th.
DESIGNER, good one, and detailer of furniture and woodwork. Apply Wednesday morning. Aug. 11, H. F. Huber & Co., 13 East 40th st. city.
DISTRIBUTER wanted in every town for Speedoline; \$300 to \$500 per month, exclusive territory, automobile free to workers. Speedoline Co., Dept. 120, Dallas, Texas.

Speedoline Co., Dept. 120, Dallas, Texas.

DOORMAN WANTED BY WHOLESALE
HOUSE MUST BE OF PLEASING PERSONALITY, ENERGETIC, EXPERIENCED
IN GREETING BUYERS AND CHARGING
GOODIS TAKEN OUT BY CUSTOMERS,
SPECIFY AGE, EXPERIENCE, SALARY,
REFERENCES WRITE F. E., 10 UNION
SQUARE.

EMBROIDERY DESIGNER WANTED IMMEDIATELY TO DESIGN FOR ONE 5TH
AV. HOUSE ONLY: MUST BE THOROUGHLY UP TO HIS BUSINESS; PERFECTLY
ARLE TO TALK AND UNDERSTAND ENGLISH: APPLY IN PERSON BETWEEN 12
NOON AND 2 P. M., SUNDAY AND MONDAY. ADDRESS JAMES CARMICHAEL,
LSS EAST, 60TH ST., CORNER LEXING-

ENGINEER wanted for heavy Wolverine en-gine: nothing but first class. Apply Bay-enne Lighterage Co., Inc., 44 Whitehall st., New York city, 9 A. M. ENTRY CLERK, EXPERIENCED.
M. W. AMBERG & CO.,
1237 BROADWAY.

ELECTRICIANS: HELPERS.

A LIMITED NUMBER OF POSI-TIONS ARE OPEN TO ENERGETIC VEADS MECHANICAL OR ELEC-TRICAL EXPERIENCE TO LEARN PREVIOUS EMPLOYERS. R., 1813 SUN-HERALD, BROOKLYN.

EXPERIENCED MEN FOR GEN-ERATING AND SUB-STATION CON-STRUCTION WORK; STATE AGE. EXPERIENCE, NATIONALITY, WAGES EXPECTED AND PREVIOUS EMPLOYERS. R., 1612 SUN-HER-

ELECTRICAL MACHINISTS.

A LIMITED NUMBER OF POSI-TIONS ARE OPEN TO ELECTRICAL MACHINISTS; STATE AGE, NA-TIONALITY, WAGES EXPECTED AND PREVIOUS EMPLOYERS, R. 1615 SUN-HERALD, BROOKLYN.

ELDERLY man wanted in a large office, light work and steady employment for the right man, salary \$15 per week. Call Morse international Agency, 449 4th av.

EXPORT and import house has an opening for an assistant shipping clerk, also for an office boy: state age, qualifications, ref-erence and salary wanted. Address Room Ut, 10 Bridge st., city.

PARMER-GARDENER on gentleman's country place. Weatchester County: man to take care of cows, horse, chickens, farm, furnace and make himself generally useful married man preferred; neat, comfortable modern apartment, good wages and permanent place for right man, must be willing and able to get along with others. Address N. box 61-545 Sun-Herald, giving copies of terroces, telephone number for immediate minumication and wages expected. TARMER and gardener, married, for gen tleman's country place; must understand are of horses and cows; cottage, all year place; references required. O., 802 Sun-Herald, Downtown.

GARDENER FARMER . .

Experienced farm hand on gentleman's es tate; must understand vessibles and flow-ers and be generally useful; must have ref-erences as to character and ability.

GARDENER, SINGLE, ON COUNTRY
ESTATE: MUST UNDERSTAND FLOWERS THOROUGHLY AND BE THOROUGHLY CAPABLE AND WILLING: ALSO A
GENERAL MAN, SINGLE, WHO UNDERSTANDS CARE OF SHRUBBERY. WRITE
OR CALL, CLIFFORD W. JOHNSON, 25
BROAD ST., ROOM 422, NEW YORK CITY.

GARDENER, for a three acre place; married man, no children; must know how to take care of a gentleman's place, raising flowers, vegetables and chickens; good pay and privileges; at Lawrence, L. I. Apply at my office, I. Lichtenstein, 785 5th av., between 18th and 60th ats.

Working foreman on private estate, with no family, willing to board man for summer months; experienced on flowers, live stock and light farming. Apply Supt. Wallick estate, Closter, N. J.

MANAGER for retail drug store; must have experience; state references and salary expected. Box 21, 1563 3d av.

NIGHT engineer for South Brooklyn factory;

HELP WANTED-MALES.

LEDGER CLERK in wholesale house; experienced; must in wholesale house; experienced; must be good penman, accurate at figures; stendy position; cnance for advance-ment; state age, experience and sal-ary expected. K. S., 272 Sun-Herald, Herald square.

LOCOMOTIVE MACHINISTS AND BOILERMAKERS for New York, New Haven and Hartford Railroad. 85 cents per hour. Apply general foreman, Maybrook, N. Yeast Hartford and Cedar Hill (New Haven

LOOK into the future: learn linotype oper-ating; ideal trade: pays \$2,800; cost \$200. Empire School, 153 East 16th.

MEN. BACKBONE MEN BETWEEN THE AGES OF TWENTY-FIVE AND SIXTY

Who are ambitious to make a name for Who are ambilious to make a name for themselves, who are selling, have been sell-ing or have never sold anything at all, but believe they can do anything others have done, provided they are given the same opportunity, will find this organization open to them to this extent, viz.:

We will spare no time nor expense to train you, provided you are open minded. We will train you within three to six days so that you can earn from \$100 per week up. We will give you daily instructions while you are selling until you promote yourself to a Sales Manager.

Then we will not hold you there, providing the "stuff" is in you, for there is room at the top for the man with the goods.

JOHN A. STANDISH & CO., INC.

ST. JAMES BUILDING, 26TH & BROAD-WAY, ROOM 911. HARVEY BUILDING, 355 EAST 149TH ST., BRONX, ROOM 208.

CHAMBER OF COMMERCE BUILDING, 32 COURT ST., BROOKLYN, ROOM 804. SUPERB BUILDING, 128 MARKET ST., NEWARK, N. J., ROOM 200.

MEYER BUILDING, PUBLIC SQUARE, WILKESBARRE, PA., ROOMS 23-24.

MEN-MEN.

ONE OF NEW YORK'S MOST PROGRESSIVE AND UP-TO-DATE COMPANIES, DOING GENERAL MACHINE SHOP WORK, IS ABOUT TO IN-CREASE ITS ORGANIZATION. NOW IS THE TIME

TO FILE YOUR APPLICATION. POSITIONS
WILL BE OPEN
IN PRACTICALLY EVERY DEPARTMENT.

AN INTERVIEW WILL BE GRANTED TO ANYONE WHOSE LETTER GIVES INFORMATION WHICH LEADS US TO BELLEVE THAT HE IS APPLICABLE TO THE WORK WHICH WE ARE DOING.

IN YOUR LETTER GIVE YOUR FULL EXPERI-ENCE, AGE, NATIONALITY BY EXTRACTION, RELIGION AND SALARY DESIRED, AND ALSO ANY OTHER INFORMATION WHICH YOU FEEL WILL BE OF ASSISTANCE TO US IN MAK-ING A SELECTION.

BOX 41, 209 CABLE BLDG.

MEN, age under 55; experience unnecessary; travel, make accret investigation, reports; salaries; expenses. Write American Foreign Detective Agency, 488, St. Louis. MEN to introduce Preventube Prophylactic. Fastest \$1 seller. Lifetime repeater. Government indorsement, Write to Preventube Company, 1465 Broadway.

MECHANICAL draftsman, one with machine shop experience preferred. Apply Mueller Machine Co., Inc., 21 Ward av., Trenton, N.J.

MECHANICS, expert, with motor truck ex-perience. Larraboe-Deyo, 315 West 47th,

MAN WITH WHOLESALE EXPERIENCE.

A large mercantile concern, operating stores throughout the Southern and Western States, has several openings for clean cut, quick thinking, ambittous young men between the ages of 24 and 30 years; an opportunity to be appreciated by those who have spent two or more years in wholesale dry goods, notions, toller articles, hardware and jobbing houses where they are limited its advancement. in advancement.

Essential mental qualifications are keen desire to succeed plus a mind that will be receptive to our policies and instructions. For personal interview give full particulars as to past and present employment, wages received, whether married or single and church preferences; application confidential, Ci., 554 Sun-Herald.

MAN WANTED TO TAKE CHARGE OF FLUID EXTRACT DEPARTMENT: MUST BE A-1 MAN AND KNOW HOW TO MAKE FLUID EXTRACTS. IN REPLYING STATE AGE, EXPERIENCE, REFERENCES AND SALARY EXPECTED. ADDRESS V., 631 SUN-HERALD, HERALD SQUARE.

place: references required. O. 602 SunHeraid, Bowentown.

FARMER on gentleman's dairy farm on
South Shore Long Island. Call Monday,
Fore, 98 Grand st.

FURNITURE SALESMAN—We want a thoroughly experienced salesman on high class
furniture, bric-a-brac, paintings, &c., salary
and commission; this position is good for at
least \$5.006 a year for the right man. Write
experience, &c., to A. Lowenstein & Sons, 205
Columbus av., Boston, Mass. Mr. Lowenstein will be in Hotel Pennsylvania lobby between 3 and 4 Monday the 9th.

GARDENER, FARMER.

MAN, 30 to 40 years old, to superimend con-

Box 187, 1838 Broadway.

MAN, 30 to 40 years old, to supermend construction and operation of grinding millifigh class man only; mechanical engineer preferred; must know how to handle, mentatate age, nationality, experience, references and salary expected; must live in Brooklyn, B., 1235 Sun-Herald, Fulton st. APPLY MR. LEWIS.

1200 BROADWAY. 29TH ST. ENTRANCE.

GARDENER, SINGLE, ON COUNTRY ESTATE; MUST UNDERSTAND PLOW-ERS THOROUGHLY AND BE THOROUGHLY.

64. 1235 Sun-Herald, Fulton at.

MAN wanted to take charge of warehouse, familiar with cutting of plate, wire and different kinds of glass. Also mechanic familiar with repairing leaded glass. Good opportunity, steady work and good wages.

Fig. 1235 Sun-Herald, Fulton at. ALSO A
UNDERWRITE
Herald, Herald square.

Y. 648 Sun-Herald.
MAN, middle aged, single, storekeeper in hospital: salary, lunch. J., 290 Sun-Herald, Herald square.

estate, Closter, N. J.

GARAGE helper; must know how to repair tubos; make himself useful. Box 311, 163
East 125th.

NIGHT engineer for South Brooklyn factory; 56 hours for six nights. Take 4th av. 8ta-100 for six nights. East 125th.

I want ten men of \$10,000 calibre, ages 35 to 45, merchandisers, with advertising experience; see me on your ability and record at the McAlpin Hotal fron 2 to 6:30, August 12. Thomas K. Kelly.

KITCHEN man or buy; excellent home; easy work; permanent; board and room; \$45 a month; block from ferry. Ti Central av., St. George, Staten Island.

Madison av.

St. George, Staten Island.

LACQUERER.

For dip work on cheap jewelry in large quantities, brass, copper and steel strickes must be a hustler and be well recommended. State age, experience; give names of concerns worked for and summer of concerns worked for and summer to start. Noveltles, 163 Sun-Herald, Herald square.

LABORERS wanted; wages \$1 a day. Apply Woodlawn Cemetery, 233d st. & Webster av.

Madison av.

OFFICE BOY, 15-17, bright, industrious worker in needed by steamship company; excellent opportunity for advancement; state appearing young men to represent a well established corporation. Call Suite 569-510, 560-

HELP WANTED-MALES.

OFFICE ASSISTANT.

Large corporation conducting chain of de-partment stores has unusual apportunity for young man with fair education, between 25 and 30 years of age, in the real estate de-partment of its home office.

Some real estate and insurance, in addi Some real cetate and insurance, in addition to general clerical experience, would be helpful; applicant must have liking for and be adapted to this kind of work; permanent position where advancement can be gained through knowledge acquired from the work; give complete history of your experience. G., 553 Sun-Herald.

OPPORTUNITY OFFERED
For an ambitious, clever young man in growing organization
To take care of correspondence, advertising and do some selling in connection with placing new product on market. Knowledge of typewriting desirable,
Excellent opportunity for advancement offered to the right man, who is a good correspondent, &c.
In replying, state education, experience, references and salary expected,
Address R., 70 Sun-Herald, Herald square,
OPTICAL EDGE GRINDER
MUST BE QUICK AND ACCURAIE REFERENCES REQUIRED.
AMERICAN SPECTACLE CO.,
47 WEST 34TH ST.
PACKER.—Wholesgle stationery house offers OPPORTUNITY OFFERED

47 WEST 34TH ST.

PACKER.—Wholesale stationery house offers steady position to experienced man who can prepare freight and express shipments; state salary and reference. Box 50, 742 3d av.

PHOTO-GELATIN OPERATOR: one who can take charge of this work, must understand camera plate work and priciples, excellent chance for must understand camera plate work and printing; excellent chance for right man with an old concern. Ad-dress, stating ability, experience and other information, box 25, 314 Kinney Building, Newark, N. J.

PHOTO ENGRAVERS—The Sun and New York Herald has positions open for etchers familiar with newspaper work, good work-ing conditions; day or night shift; union abop. Apply to foreman, Photo Engraving Department, The Sun and New York Her-ald, 280 Brondway.

To take charge of player action assembling department. Must be good mechanic and thoroughly understand installation of all kinds of player actions, also tuner and regulator. Permanent position. Best references required. H., 196 Sun-Herald, Herald square.

POULTRYMAN, SINGLE, FIRST CLASS MAN FOR PRIVATE PLACE, ABLE TO CAPONIZE AND HAVE ALL ROUND EX-PERIENCE. ANSWER, STATING SALARY EXPECTED, REFERENCES, &C. H., 191 SUN-HERALD, HERALD SQUARE.

PRESCRIPTION CLERK. Wholesale and retail optical house wishes man experienced in taking care lens stock and picking out fix work. Good opportunity for the right man. Call or write. AMERICAN SPECTACLE CO., 47 WEST 34TH ST.

PRINTER
Competent to operate private press and
do general job work for wholesale contern, permanent position, Call or write.
AMERICAN SPECTACLE CO.,
47 WEST 34TH ST.

RECEIVING CLERK WANTED. Wanted-Thoroughly experienced receiving clerk for large confectionery plant; good opportunity for the right man; state full particulars. Box 28, 200 Cable Build-

REAL Estate.—High class, experienced man in downtown office; commission basis; ex-cellent chance; state experience; confiden-tial: G, hox 536 Sun-Herald.

RUG SALESMEN.

B. ALTMAN & CO., FIFTH AV. AND 34TH ST.,

OR BY LETTER TO PERSONNEL BUREAU.

require several salesmen for

SALESMEN.

PIRST THING TO-MORROW MORNING.

BRUNSWICK BUILDING, 225 5TH AV.

SALESMAN, SELF-RESPECTING, WHOSE
AMBITION IS BEYOND HIS PRESENT
PLACE MIGHT FIND MORE CONCENIAL
EMPLOYMENT WITH US AND AT THE
SAME TIME DOUBLE HIS INCOME. WE
REQUIRE A MAN OF CLEAN CHARACTER SOUND IN MIND AND BODY, OF
STRONG PERSONALITY, WHO WOLLD
APPRECIATE A LIFE'S JOB WITH A
FAST GROWING CONCERN WHERE INDUSTRY WOULD BE REWARDED WITH
FAR ABOVE AVERAGE EARNINGS; MARRIED MEN PREFERRED, EXPERIENCE
NOT NECESSARY, AIPLY SUITE 204,
WORLD TOWER BUILDING, 110 WEST
40TH ST. ASK POR ME, WALKER.

SALESMEN—We want two or three high class men with real ability to sell gold notes with atock bonus to exclusive clientele. Call after 10, Suite 311, 215 Montague st. Brooklyn. Financial assist-ance given those who show real

SALESMEN.

Large organization can use "salesmen. 25 to 40 years of age, in their 5th av. branch; our men earn from \$75 to \$200 per week; quick advancement; real opportunity for good men who can connect permanently; we are not interested in advance seekers and will interview only salesmen with best character; references required. Mr. Thompson, room 1902, 507 5th av.

SALESMEN to work tetail grocery trade in metropolitan district; state age, experi-ence, salary received in last position and salary expected; also good references. G. ry expected; Sun-Herald. 591 Sun-Herald.
SALESMAN, city and road, Christian house: knowledge of housekeeping dry goods essential; road experience not necessary; under 28; salary, commissions, expenses. Mills, 57 Leonard, p. 1.

Leonard st.

SALESMAN—Energetic young man. Christian preferred: references required: spiendid opportunity for right party. Call Munson Supply Co. 23 City Hall place. Evening Mail Building.

SALESMEN WANTED.

Experienced men to do detail work and visit retail drug trade: state experience and territory desired. O., 274 Sun-Herald, Herald square.

square.

SALESMEN to work retail grocery trade in metropolitan district; state age, experience, salary received in last position and salary expected; also give references. O. 607 Sun-

SURPASSING EXPECTATIONS

Why are people talking about The Sun and New York Herald? Way are they so enthusiastic about it? Some explanation is offered in the following letter:

THE BLUE CHEMICAL COMPANY,
1858 Cedar Av., Bronx, N. Y., July 31, 1829.
THE SUN AND NEW YORK HERALD,
Herald Square, New York City.
I hereby take pleasure in commenting upon the success of my Situation Wanied advertisement in your paper.
The young lady clerk in Washington Heights office, where I placed same, advised me to use some blank space, to gain more attention. The results were greater than I expected, and I received the best and quickest aslling article I ever handled, besides connecting with a splendid firm, thanks to your live wire medium.

Very truly yours,

(Signed) H. M. COON,

200 West 238th St.

It surpasses the expectations of the most hopeful advertisers. The Classified section gets better results than Situation Wanted advertisers dare hope for. Try it. Leave your advertisement with any of its 650 agents or at any of the offices of

THE SUN AND NEW YORK HERALD

HELP WANTED-MALES.

SALESMEN.

\$10,000 PER ANNUM.

Thousands of men can earn \$10,000. Only few will. Can you? Most men lack the courage or the opportunity to If you have the courage we offer the opportunity on a commis-sion basis for something big in personal remuneration, broad in service and with the training and direction to utilize it. Life insurance is the greatest banking business in existence. Life underwriting is the highest paid selling profession in the proud of his calling and is as highly regarded by his clients as a banker

It is a privilege to become a memher of our organization. Many apply but few qualify. You may be of the elect. If a decision is difficult come in and let us talk it over, between 10 A. M. and 12 M., or by appointment, A. V. Carkhuff, Brill & Scott, 516 5th av. Murray Hill 1149.

BALESMANAGER.

Capable man of character, with ambition, can make a profitable connection with bankers selling a dividend paying financial security, established, satisfactory arrangements can be made at once. The man we want must be worth at least \$10,000 a year. If you can qualify, answer in detail, giving full references. All replies heid in strictest confidence. Address M. A. P. O. box 607, Philadelphia, Pa.

SALESMAN AND MANAGER'S ABSISTANT

TWO MEN NEEDED IMMEDIATE-LY TO WORK WITH ME IN NEW YORK OFFICE. ABSOLUTE INTEG-RITY FIRST REQUISITE. SELLING EXPERIENCE DESIRABLE. MUST HAVE PERSONALITY. COMMON SENSE AND DETERMINATION. SPLENDID OPPORTUNITY FOR QUICK PROMOTION TO MANAGE-RIAL POSITION: DON'T HESITATE TO ANSWER IF YOU ARE EM-PLOYED. IT WILL PAY YOU TO MAKE A CHANGE. GIVE AGE AND PHONE NUMBER. WRITE BOX 127, 910 BROKAW BUILDING. TWO MEN NEEDED IMMEDIATE

SALESMEN.

SALESMEN.

The majority of our salesmen carn \$10,000 or more a year and are probably no better educated than you. 90 per cent. never saw the inside of a college, in fact, more than half have only grammar school education, still, to judge from their poise and conversation, one would think each had a sheep-skin; here's the secret: we cultivate the latent ability, which is always superior to the average, and within seven days, at no cost to you, you develop an income that defles the H. C. L. call daily, 10 A. M. or 2 P. M. sharp, or phone essentive office, Murray HIII (386, for appointment; interviews confidential. Suite 1016, 25 Wort 41d st. Suite 1512 Flatiron Building, Soite 365, 132 Nassau st. Suite 84, 166 Montague st. Brooklyn, Suite 52, 156 Market st. Newark.

SALESMEN.

If you are a producer it makes no difference to us as to the line you have sold heretofore providing you can furnish us with proofs of this fact of your ability, including honesty and character as well; then if you can qualify, an opportunity is opened to you to get an our sales force which we are now organizing for a campaign to be in full swing during coming week in a mearby town which entire community is alive to and awaiting for the opportunity to cooperate with us. Call Monday and Wednesday, Mariborough Hotel, between hours 0 A. M. 12 M., 2-4 P. M., and ask for Mr. H. C. Prichard.

SALESMEN. SALESMEN.

This announcement is particularly and specifically for a select few who, with an adequate appreciation of their own abilities and productive qualities, are seeking an attractive and licerative change of their positions where results will be substantially recognized by a just and equitable compensation. To such the nature of their work among our and their own elientels will be comparatively easy and incitably successful.

If interested and eligible give details at once as to your age, nationally, experience

If interested and cligible give details at once as to your age, nationally, experience and qualifications. B. 126 Sun-Herald Fulton and comments. Baleshen.

A few men of character, education and ability, whose experience has proven them capable of carning \$5,000 per year at a minimum, are wanted humediately by a well established concern with sound rating in the business world. Only such as can measure up to the aforecast requirements need apply, since all others who respond will not be honored with an edicurrating reply. If your record of accomplishments in the past, your trustworthiness and your personal appearance can suffer a thorough inspection send in a resume of the above mentioned requirements to B., 1247 Sun-Herald Fulton st.

SALESMEN!

Monday night at 7:30 I am starting a class in salesmanship. I teach you the science of salesmanship, and if you qualify I place you on my sales force: experience not necessary, as my course is therough; remember this costs you nothing; be here. Room 204, Ssiwyn Theatre Building, 229 W. 42d st.

SALESMEN.

I WANT TWO LIVE WIRES FOR CITY SELLING: MEN WORTH \$5,000 A YEAR TO THEMSELVES: PERMANENT CONNECTION: EXCELLENT FUTURE. CALL 24 METRO-POLITAN LIFE BUILDING, NEW YORK.

These are not ordinary positions. We pay salary and commission, so that our car have a good income. But the men who qualify must be sales-

SALESMEN-TWO.

HELP WANTED-MALES.

SALESMEN.

WE ARE CONTEMPLATING AN EXPANSION IN OUR ORGANIZA-TION AND I WANT TWO MEN AT ONCE WHO ARE NOT AFRAID TO WORK FOR A BIG FUTURE; THESE MEN ARE TO ASSIST ME IN THE

CALL MONDAY AND TUESDAY, BETWEEN 10 AND 4. J. G. NOBLE, SUITE 301-302, 1482 DROADWAY.

SELLING END OF THE BUSINESS.

SALESMEN

Strictly high class men to sell wholesale and large department store trade
the newest, most attractive, complete
line of quick selling specialities. Territory open East and South, Line already selling big in Central and Westenced in safety razor business. Want
good, reliable men, with good sales
seconds and substantial references,
who can earn big salaries. Line is
too important to waste time with ordinary salesmen. Replies considered
strictly confidential, but must give
complete experience, salary carnet, complete experience, salary carned, territory covered, character of trade sold, are and all other facts which will enable us to determine your pros-pects with our line. H., 182 Sun-Her-aid, Herald square.

SALESMEN.

If you are ambitious, have a clean record, foreful personality—if you have real man stuff in you—it will pay you to present evidences of these qualities to a concern which is now seeking to add two such men to its sistance and excellent financial remunera-

is now seeking to aid two such men to its sales force.

This is unquestionably a big apportunity. The places to be illied are important. The business is dignified and very remunerative. The company is progressive, responsible and nighty successful.

The men selected will be placed under personal direction of raise executive, under conditions which assure immediate and satisfactory income. They will be thoroughly prepared for promotion with a view toward high executive positions.

If you measure up to requirements apply to Worth & Company, Inc., Financing, Newark office, 907 Union Building.

SALESMEN.

Trankers pen company wants several men to demonstrate and sell experience unscessary liberal commission: we will train tou to earn \$100 per week must purnish excellent references. Call Mornings only, and ploor, \$65 broadway.

SALESMAN.

If you are a high class stock salesman, bonest and relf-confident, and are looking for a sound, substantial proposition on mule, we have one that will stand the closest investigation and will not you large return. Y, 640 Sun-Herald, Herald square.

SALESMAN, estimator, wanted, one who has had experience in estimating and selling for roofing contractor or along that line: a capable, clean cut American with common sease and one who has a spirit of cooperation; able to meet men and complete negotiations; reference required. New Jersey Roofing Company, 313-15-17 New Brunswick av., Perth Amboy, N. J.

SALESMEN-SELL THES
OUTSIDE NEW YORK CITY.
Direct to car owner; 30x3, 10x-skid, \$11.75;
tubes, \$2.25; other sizes in proportion; guaranteed 6,000 miles, on liberal adjustment hasis; big commissions; experience or capital unneressary. Auto Tre Clearing House, 1500
West 15th, Chicago.

SALESMEN

with trade for all waists wanted; reversi territories open; state full particulars in first letter. Jacob Ash & Co., 925 Filbert st., Philadelphia.

BALESMEN, preferably with local experi-ence, to handle a high grade line of comp-ment manufactured by a concern for eighty years leavers in its trade; possibilities ex-ceptionally bread; explications must contain age, experience or training and expectations. Y., 641 Sun-Herald, Herald square.

FALESMEN WANTED.

Three aggressive salesmen wanted, conscientious and of good habits, to represent us selling direct to consumer bond required, \$39 per week and commission. Call Iroom 1555, 46 West 24th st.

SALESMAN, stationery and printing; excellent opportunity for honest and ambitious man with experience in line to connect with fast growing house; good salary and liberal commission. O., 258 Sun-Herald, Herald square.

SALESMEN ganted those covering entire.

Brown Co., 1715 Amsterdam av.

SALEEMAN, traveiling, thoroughly experienced, for filet laces and Italian cut work;
commission basis; excellent opportunity; hest
references required. Call Malhams Bros., 76
Washington st.

SALESMEN to sell part time; sell direct
from manufacturer to retail stores from
ratalogue; ble mone; Jean Robert Co., 117
south Sacrampute Botherard, Calcago.

Experience in our particular line is not Experience in our particular line is not SALESMEN. Fastent 2: seller to homes, highward dividends for 1220, 1881 excellent growth maker ever invented. Savage than a permanent, lucrative and very interesting job. Call Lauter Company.

149 Newark av., Jersey City.

South Sacramptite Boblevard, Calego.

SALESMEN. Fastent 2: seller to homes, highward dividends for 1220, 1881 excellent competent men.

Mrs. Co., 417 South Campbell, Chicago.

SALESMEN to represent factory: Ford precisity. Reardon Mig. Co., Peoria, III.

STOREROOM man. Henning's Restagrant.

HELP WANTED-MALES.

SALESMAN.

Only men of sufficient calibre to negotiate with bankers can succeed in securing contracts for our business extension and efficiency service to financial institutions. Ours is an out of the ordinary business—there is nothing clas just like it. Big men earn big incomes. We have paid from \$10,000 to \$25,000 to members of our field organization, and as our commissions are very liberal even greater sums may be carned by those who are not affaid to look the banker in the eye and show lim the most profitable investment he can make. We want a man who can present facts so that they do not sound like fables. If you are a real salesman who can sell the intangible we will give you a territory with an established clientie, the renewal feature assuring permanency and a steadily lished cilentels, the renewal feature assuring permanency and a steadily increasing income. Extensive travelling is necessary at some distance from New York. Please be explicit in your letter, stating age, experience and nationality. Address R., 80 Sun-Herald, Herald square.

SALES MANAGEAR WE WANT A \$10,000 MAN.

THE JOB.
Sales manager for a manufacturing company selling to phonograph dealers a popular priced, patented, Irade-marked product, universal in appeal. It has been successfully pushed for the past eighteen months.

OPPORTUNITY.

\$5,000 minimum, \$10,000 maximum a year to start. No capital required, but a sales manager who can make good will be given the opportunity to acquire a stock interest. You can get in on the ground floor of a growing commander. Apply by letter, outlining experience in de-tail for past five years. Make your lettet a He-one, for it will greatly influence our selection.

Prompt action is imperative. G., 550 Sun-Herald.

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party with an eve for the future need apply
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Must be well educated, of strong per Must be well educated of strong per-cumait?, pica-big ableres and of unques-tionable reputation. This position is worth from \$5,000 to \$10,000 a year to the right man; raise, experience preferable but not absolutely necessary. Men over 23 preferred. Call after 10 A. M., room 602, 50 Court at., Brooklyn.

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